

# **2008 4Q Earnings Release**



**January 22<sup>nd</sup> 2009**

All information regarding management performance and financial results of LG Electronics (the “Company”) during the 4<sup>th</sup> quarter of 2008 as contained herein has been prepared on a parent and consolidated basis in accordance with Korean Generally Accepted Accounting Principles (Korean GAAP).

In addition, the information contained herein has been prepared in advance, prior to being reviewed by outside auditors, solely for the convenience of investors of the Company, and is subject to change in the process of final reviewing by outside auditors.

The information contained herein includes forward-looking statements in respect to future plans, prospects, and performances of the Company as well as the Company’s projected sales plan for the year 2009. These forward-looking statements also refer to the Company’s performance on both parent and consolidated base, as indicated.

The aforementioned forward-looking statements are influenced by changes in the management environment and relative events, and by their nature, these statements refer to uncertain circumstances. Consequently, due to these uncertainties, the Company’s actual future results may differ materially from those expressed or implied by such statements.

Please note that as the forward-looking statements contained herein are based on the current market situation and the Company’s management direction, they are subject to change according to the changes in future market environment and business strategy.

The information contained herein should not be utilized for any legal purposes in regards to investors’ investment results. The Company hereby expressly disclaims any and all liability for any loss or damage resulting from the investors’ reliance on the information contained herein.

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### Consolidated Sales & Profits

(Unit : KRW tn)

|                                  | 4Q'08        |        |        |                                |                  |                  | FY08         |        |                               |                 |
|----------------------------------|--------------|--------|--------|--------------------------------|------------------|------------------|--------------|--------|-------------------------------|-----------------|
|                                  | Sales        | QoQ    | YoY    | OP (%)                         | QoQ              | YoY              | Sales        | YoY    | OP (%)                        | YoY             |
| <b>LG Electronics Global *</b>   | <b>13.37</b> | +11.3% | +22.5% | <b>0.10</b><br><b>(0.8%)</b>   | -0.47<br>↓4.0%p  | -0.28<br>↓2.7%p  | <b>49.33</b> | +20.8% | <b>2.13</b><br><b>(4.3%)</b>  | +0.90<br>↑1.3%p |
| <b>LG Display</b>                | <b>4.16</b>  | +7.6%  | -3.8%  | <b>-0.29</b><br><b>(-6.9%)</b> | -0.54<br>↓13.4%p | -1.16<br>↓27.0%p | <b>16.26</b> | +13.3% | <b>1.73</b><br><b>(10.6%)</b> | +0.22<br>↑0.1%p |
| <b>Other Affiliates</b>          | <b>1.04</b>  | -5.7%  | +26.2% | <b>0.02</b><br><b>(1.7%)</b>   | -0.02<br>↓2.1%p  | +0.01<br>↓1.4%p  | <b>4.03</b>  | +22.3% | <b>0.15</b><br><b>(3.7%)</b>  | +0.10<br>↑2.2%p |
| <b>Intercompany Transactions</b> | <b>-1.48</b> |        |        | <b>0.04</b>                    |                  |                  | <b>-6.44</b> |        | <b>0.04</b>                   |                 |
| <b>Total (Consolidated)</b>      | <b>17.09</b> | +11.9% | +14.4% | <b>-0.13</b><br><b>(-0.8%)</b> | -1.02<br>↓6.6%p  | -1.42<br>↓9.4%p  | <b>63.18</b> | +18.4% | <b>4.05</b><br><b>(6.4%)</b>  | +1.24<br>↑1.1%p |

\* Consolidation based on LG Electronics Korea and overseas subsidiaries (excluding internal transactions)

### Sales & Profit\*

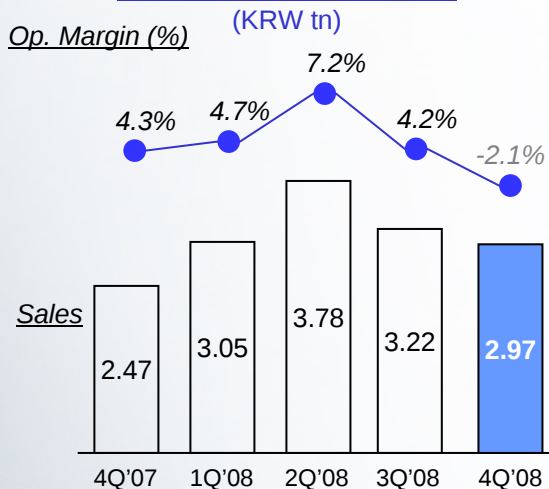
(Unit : KRW bn)

|         |                   | 1Q'08          | 2Q'08          | 3Q'08          | 4Q'08          | QoQ   | YoY   | FY08             | YoY   | FY07            |
|---------|-------------------|----------------|----------------|----------------|----------------|-------|-------|------------------|-------|-----------------|
| DA      | Sales             | 3,047          | 3,781          | 3,215          | 2,971          | -7.6% | 20.1% | 13,013           | 10.3% | 11,803          |
|         | Op. Profit<br>(%) | 144<br>(4.7%)  | 272<br>(7.2%)  | 134<br>(4.2%)  | -62<br>(-2.1%) |       |       | 488<br>(3.8%)    |       | 717<br>(6.1%)   |
| DD      | Sales             | 3,637          | 3,742          | 3,852          | 4,617          | 19.9% | 16.4% | 15,848           | 25.6% | 12,619          |
|         | Op. Profit<br>(%) | 1<br>(0.0%)    | 38<br>(1.0%)   | 16<br>(0.4%)   | -14<br>(-0.3%) |       |       | 41<br>(0.3%)     |       | -440<br>(-3.5%) |
| DM      | Sales             | 993            | 983            | 1,104          | 1,268          | 14.8% | 10.6% | 4,348            | 2.0%  | 4,261           |
|         | Op. Profit<br>(%) | 15<br>(1.5%)   | 26<br>(2.6%)   | 37<br>(3.3%)   | 4<br>(0.3%)    |       |       | 81<br>(1.9%)     |       | 60<br>(1.4%)    |
| MC      | Sales             | 3,643          | 4,086          | 3,815          | 4,487          | 17.6% | 34.6% | 16,030           | 31.5% | 12,192          |
|         | Op. Profit<br>(%) | 456<br>(12.5%) | 524<br>(12.8%) | 387<br>(10.2%) | 176<br>(3.9%)  |       |       | 1,543<br>(9.6%)  |       | 935<br>(7.7%)   |
| Handset | Sales             | 3,195          | 3,754          | 3,514          | 4,093          | 16.5% | 40.3% | 14,556           | 38.9% | 10,476          |
|         | Op. Profit<br>(%) | 444<br>(13.9%) | 540<br>(14.4%) | 406<br>(11.5%) | 215<br>(5.2%)  |       |       | 1,604<br>(11.0%) |       | 889<br>(8.5%)   |

\* Consolidation based on LG Electronics Korea and overseas subsidiaries (excluding internal transactions)

\*\* Divisional sales includes internal transactions between divisions

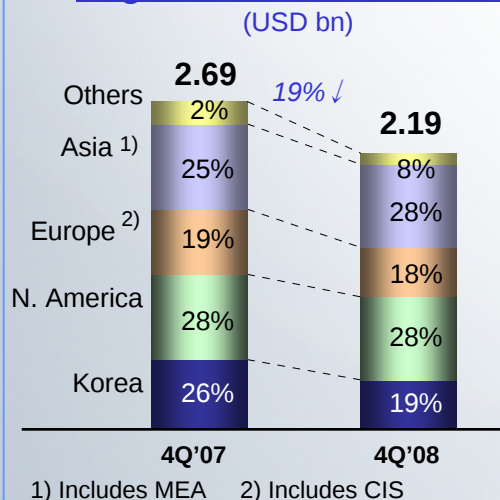
### Global\* Performance



### 2008 4Q Performance

- ❖ Global recession's initial impact → Sales in USD base declined 19% but sales in KRW base grew 20% from currency effect (YoY)
  - Korea : 5% sales growth YoY from good sales of kimchi refrigerators & A/C
  - Exports : Despite sales growth from Middle East, Asia and other emerging markets, recession in developed countries led to sales decline YoY
- ❖ Profitability : Slow sales from recession, price competition and one time expense (refrigerator) led to profitability decline

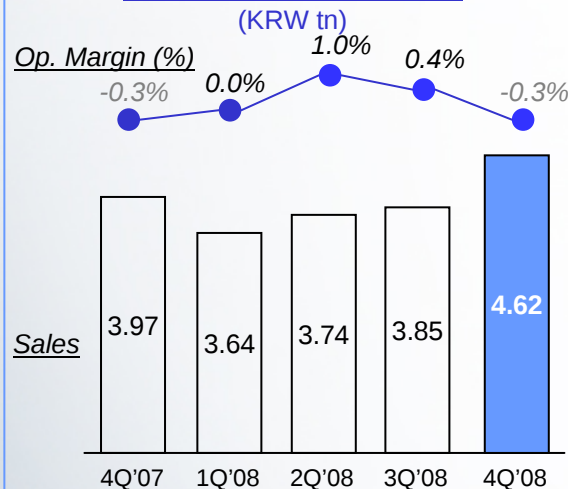
### Regional Sales Breakdown



### 2009 Outlook

- ❖ Market : Demand to slow down more from recession, expecting to see negative growth from developed markets such as U.S., Europe and emerging markets
- ❖ LGE : Difficulties expected from demand slowdown, but active market share growth will be initiated through stronger marketing and cost innovation

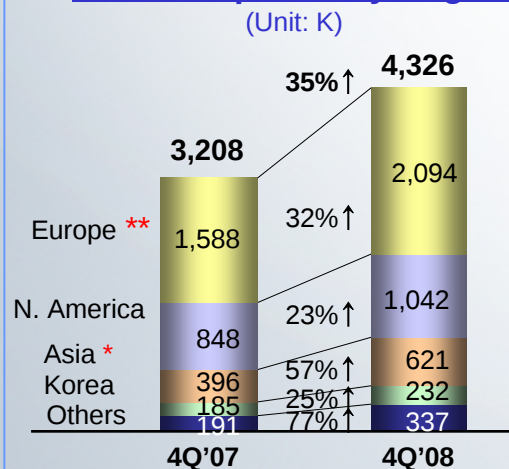
### Global\* Performance



### 2008 4Q Performance

- ❖ **Sales : Great FPTV sales led to 20% growth QoQ (16% YoY) to 4.6 trillion KRW - record high for quarterly sales**
  - Display Set sales grew 26% QoQ (22% YoY)
    - QoQ Growth: LCD TV 44%, PDP TV 13%, MNT -3%
    - YoY Growth: LCD TV 57%, PDP TV -6%, MNT -6%
  - PDP module sales declined 24% QoQ (44% YoY) from slow external sales
- ❖ **Profitability : Price erosion led to profitability decline**  
 → Similar level of profitability YoY

### FPTV Shipment by Region



\* Includes MEA \*\* Includes CIS

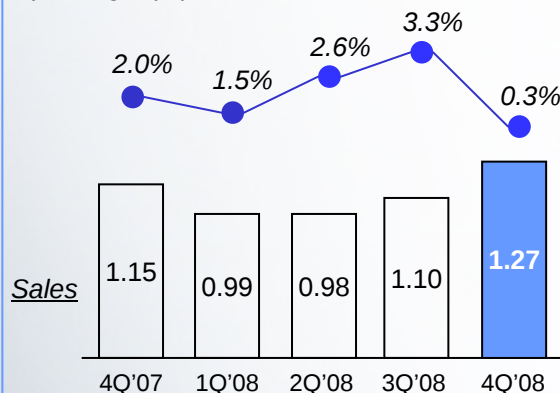
### 2009 Outlook

- ❖ **Market : Despite the recession, from low-end/small sized FPTV demand in the emerging markets, global TV demand is expected to be similar to '08, but intensified competition for M/S expected**
- ❖ **LGE : - Continue the successful sales expansion as seen in '08, and based on stronger brand and product line-up, gain market share**
  - Achieve profitability target through cost innovation and stronger management

## Global\* Performance

(KRW tn, Excluding PC)

Op. Margin (%)

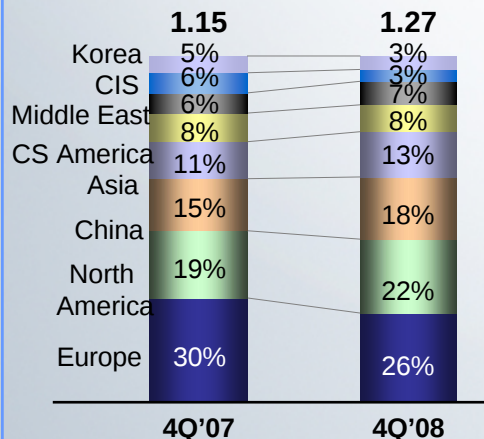


## 2008 4Q Performance

- ❖ **Sales : 15% growth QoQ from high season and currency effect**
- ❖ **Profitability : Recession led to slower demand and price erosion which led to profitability decline**
  - **Media** : Sales grew 19% QoQ but price erosion led to lower profitability
  - **DS** : Despite price erosion, high end products' (DVD-RW etc.) profitability was sustained
  - **Car** : Sales and profitability from GM and other major car makers' built-in products declined

## Regional Sales Breakdown

(KRW tn)



## 2009 Outlook

- ❖ **Market : Global recession and intensified competition to continue**
- ❖ **LGE : For the bi-polarized market environment, initiate brand repositioning strategy and market share expansion in developed markets**
  - **Media** : Expand network products in developed markets and focus on growth of strategic products such as HTS (Home Theatre System)
  - **DS** : Maintain #1 from BD<sup>1)</sup> full line-up and CI<sup>2)</sup> of notebook RW
  - **Car** : Expand built-in product lineup from stronger partnership

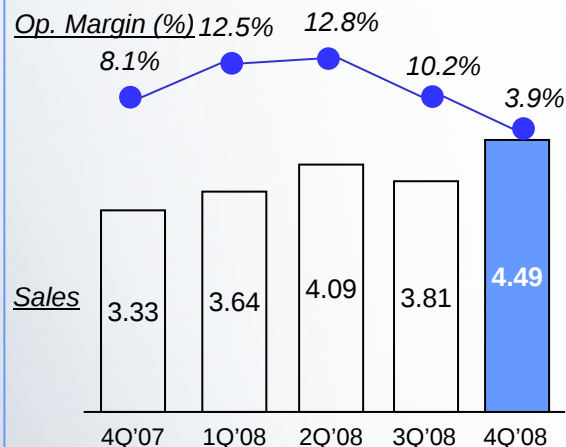
1) Blu-ray Disc

2) Cost Innovation

\* Pertains solely LG Electronics and its overseas subsidiaries (excluding internal transactions)

### Global\* Performance

(KRW tn, Including PC)



### 2008 4Q Performance

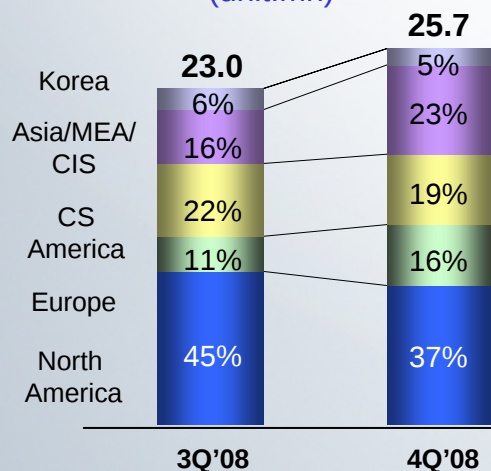
#### ❖ Sales : 8% Shipment growth YoY to 25.7M (2.7M↑ QoQ)

- New models launched in Europe and timely pricing strategies led to sales growth
  - Renoir, Cookie, LG-KS360 and others
- Asia sales grew from India shipment
- Slight sales decline from recession in U.S., CS America, Korea etc.

#### ❖ Profitability : To minimize inventory in preparation for risks in '09, increased marketing led to profitability decline QoQ

### Shipment by Region

(unit:mn)



### 2009 Outlook

#### ❖ Market : Global recession to continue, expecting negative growth for the handset market

#### ❖ LGE : Strengthen market responding capability, rationalize SCM/cost, improve flexibility in business management, enhance business structure from optimum regional portfolio

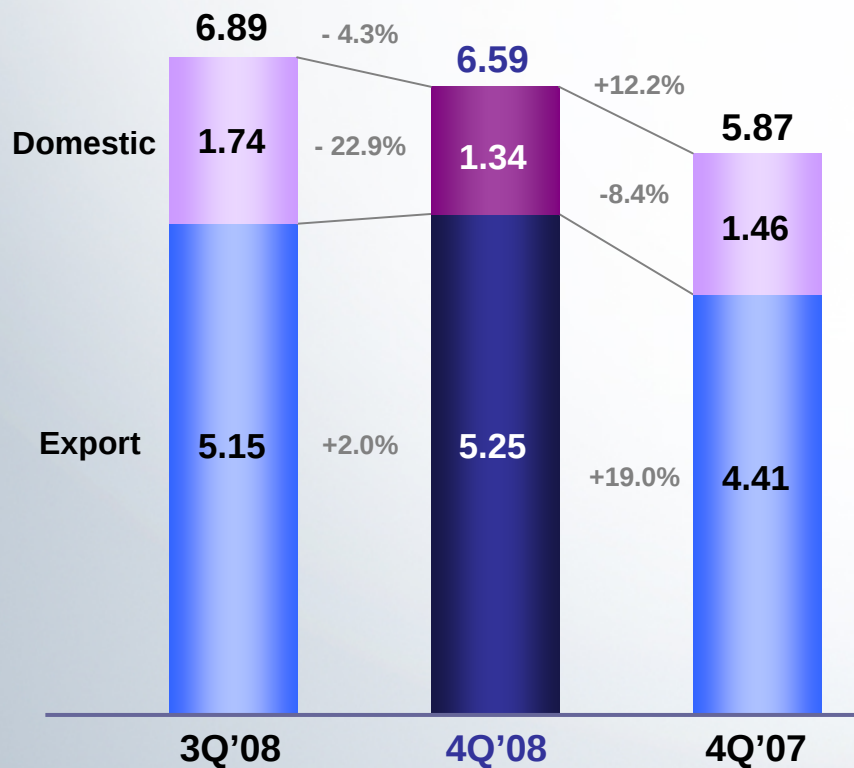
- Business target: Continuous growth & market share expansion
- Product : Capture "Feature" market, launch mid to low-end mass volume models and expand Smartphone business
- Region : Strengthen key account relationships & emerging market channels

### Ⅲ. 2008 4Q Results (Parent)

### Sales & Profit

#### Sales

(Unit : KRW tn)



#### Profit

(Unit : KRW bn)

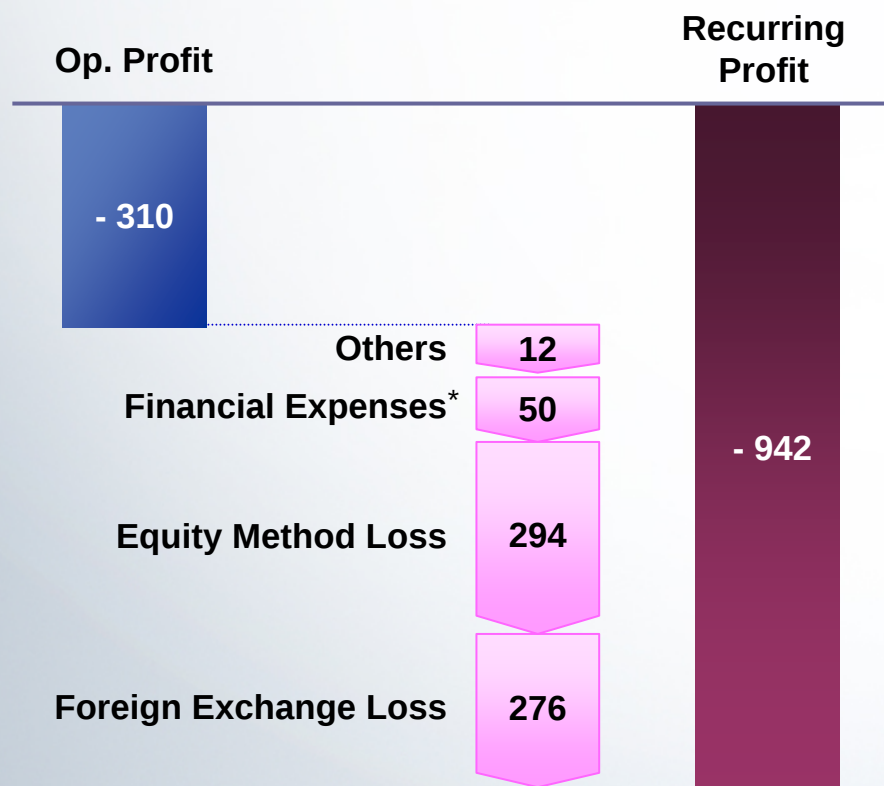
|                  | 3Q'08 | 4Q'08 | 4Q'07 | FY08  |
|------------------|-------|-------|-------|-------|
| Operating Profit | 338   | -310  | 154   | 1,227 |
| EBITDA           | 511   | -144  | 319   | 1,908 |
| Recurring Profit | 34    | -942  | 767   | 515   |
| Net Profit       | 25    | -671  | 621   | 483   |

### Ⅲ. 2008 4Q Results (Parent)

### Non-operating items

#### Non-operating Items

(Unit : KRW bn)



#### Equity Method

(Unit : KRW bn)

|                            | 4Q'08       | 2008       |
|----------------------------|-------------|------------|
| LG Display                 | -214        | 446        |
| LGE Overseas Subsidiaries  | -47         | 82         |
| Others                     | -33         | 62         |
| <b>Equity Method Total</b> | <b>-294</b> | <b>591</b> |

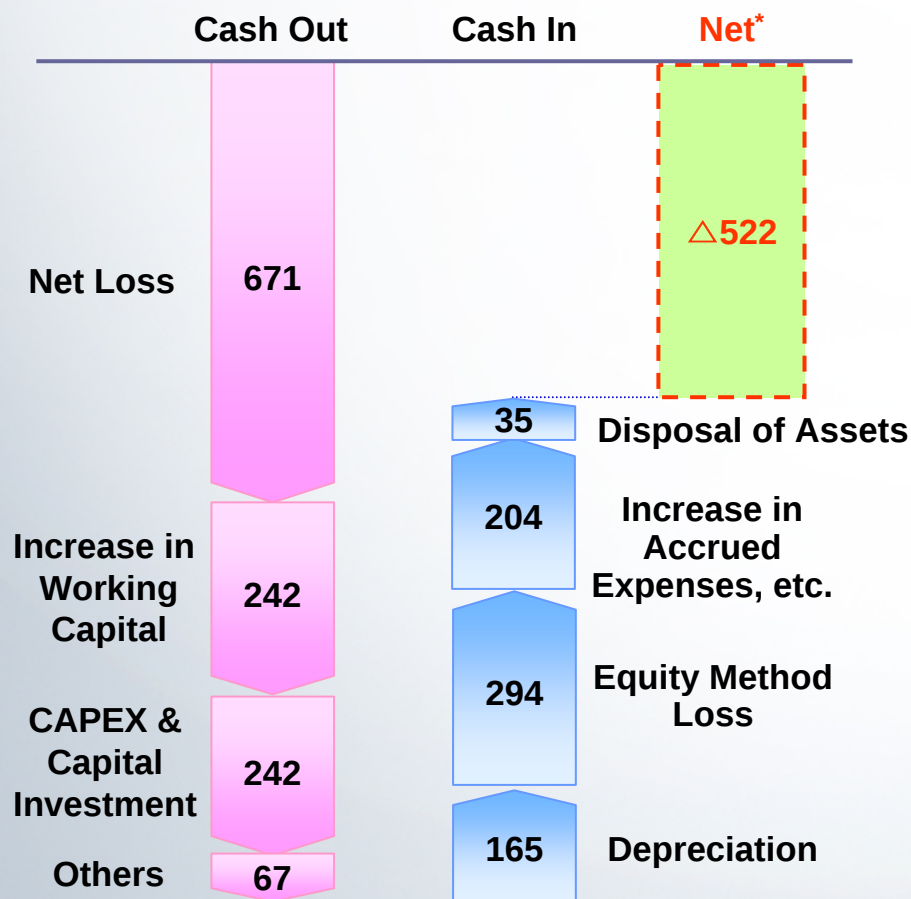
\* AR discount fee included in financial expenses

### III. 2008 4Q Results (Parent)

### Cash Flow

#### 4Q Net Cash Flow \*

(Unit : KRW bn)



\* Excludes cash flow from financing activities

#### Cash flow

(Unit : KRW bn)

|                                     | 4Q'08 | FY08  |
|-------------------------------------|-------|-------|
| Cash at the beginning of Quarter    | 1,523 | 532   |
| Cash Flow from Operating Activities | Δ 316 | 1,373 |
| Net Income                          | Δ 671 | 483   |
| Depreciation                        | 165   | 681   |
| Equity Method Loss/Gain             | 294   | Δ 591 |
| Increase in Working Capital         | Δ 242 | Δ 530 |
| Increase in Accrued Expenses, etc.  | 204   | 482   |
| Others                              | Δ 67  | 848   |
| Cash Flow from Investing Activities | Δ 206 | Δ 634 |
| CAPEX & Capital Investment          | Δ 242 | Δ 711 |
| Disposal of Assets                  | 35    | 76    |
| Cash Flow from Financing Activities | 206   | Δ 65  |
| Debt                                | 206   | 73    |
| Dividend payment                    |       | Δ 138 |
| Cash Increase                       | Δ 316 | 674   |
| Cash at the end of Quarter          | 1,207 | 1,207 |

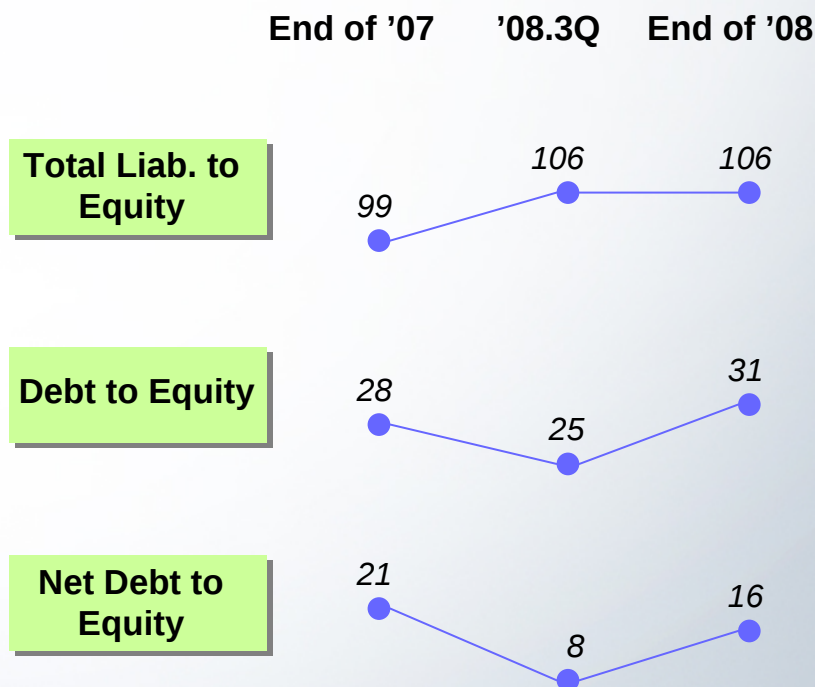
### Balance Sheet

(Unit : KRW tn)

|                       | End of '07   | '08.3Q       | End of '08   |
|-----------------------|--------------|--------------|--------------|
| <b>Assets</b>         | <b>14.34</b> | <b>18.44</b> | <b>17.34</b> |
| Current Assets        | 2.83         | 5.41         | 4.52         |
| Cash                  | 0.53         | 1.52         | 1.21         |
| Inventories           | 0.95         | 1.16         | 0.90         |
| Fixed Assets          | 11.51        | 13.03        | 12.82        |
| <b>Liabilities</b>    | <b>7.13</b>  | <b>9.50</b>  | <b>8.93</b>  |
| Current Liabilities   | 4.42         | 6.45         | 5.94         |
| Long-Term Liabilities | 2.71         | 3.05         | 2.99         |
| <b>Equity</b>         | <b>7.21</b>  | <b>8.94</b>  | <b>8.41</b>  |
| <hr/>                 |              |              |              |
| <b>Debt</b>           | <b>2.05</b>  | <b>2.28</b>  | <b>2.59</b>  |

### Financial Ratio

(Unit : %)



## IV. 2009 Business Direction and Prospects

### Business Environment

#### Market / Industry

- ✓ Demand Slowing  
Competition intensifying
- ☞ Industry dynamics changing  
Rapid consolidation

#### Competition / Supply

- ✓ Intensified price competition  
between channels/competitors
- ✓ Instability of raw material  
prices

#### Consumer / Distribution Channels

- ✓ Changes in consumer spending  
behavior
- ✓ Changes in distribution

### Business Prospects

#### Sales / Profitability

- ✓ Sales expected to decline
- ✓ Profitability expected to decline

#### Investments

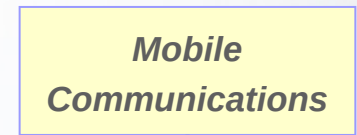
- ✓ Tighten CAPEX
- ✓ Continue investments in brand  
and R&D



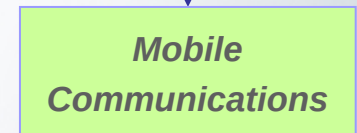
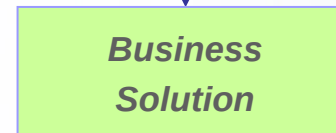
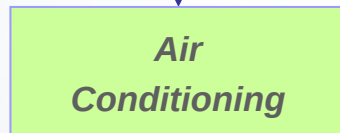
<http://www.lge.com>

# Appendix. 2009 Business Structure Change

Before



2009



- Refrigerator
- Washing Machine
- C&C
- Healthcare
- Others

- Residential Air Con.
- Commercial Air Con.
- BMS (Home Net)
- Others

- LCD/CRT TV
- PDP Module/TV
- Home A/V
- STB (Set Top Box)
- DS (Digital Storage)
- RMC  
(Recording Media Chemetronics)

- Monitor
- Hotel TV
- Digital Signage
- Security
- Car Built-in

- No Changes**
- Handset
  - PC
  - Others

## Income Statement

(Unit : KRW bn)

|              | 2007  |       |       |       |       | 2008  |       |       |       |        |
|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|              | 1Q    | 2Q    | 3Q    | 4Q    | Total | 1Q    | 2Q    | 3Q    | 4Q    | Total  |
| Sales        | 6,034 | 5,903 | 5,690 | 5,875 | 2,350 | 6,927 | 7,234 | 6,887 | 6,591 | 27,639 |
| COGS         | 4,693 | 4,580 | 4,490 | 4,577 | 1,834 | 5,142 | 5,264 | 5,167 | 5,250 | 20,822 |
| Gross Profit | 1,341 | 1,323 | 1,200 | 1,298 | 516   | 1,786 | 1,970 | 1,720 | 1,341 | 6,816  |
| SG&A         | 1,168 | 1,178 | 1,107 | 1,144 | 460   | 1,221 | 1,335 | 1,383 | 1,650 | 5,589  |
| Op.Profit    | 173   | 145   | 92    | 154   | 56    | 564   | 635   | 338   | -310  | 1,227  |
| Non OP Item  | -301  | 315   | 295   | 613   | 922   | -66   | 290   | -304  | -632  | -712   |
| Rec. Profit* | -128  | 461   | 387   | 767   | 1,487 | 498   | 925   | 34    | -942  | 515    |
| Tax          | -6    | 76    | 48    | 146   | 265   | 76    | 218   | 9     | -270  | 32     |
| Net Profit   | -123  | 385   | 339   | 621   | 122   | 422   | 707   | 25    | -671  | 483    |

\*Recurring profit is equal to pre-tax profit from continuous operation.

## Balance Sheet

(Unit : KRW bn)

|                     | 2007   |        |        |        | 2008   |        |        |        |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|
|                     | 1Q     | 2Q     | 3Q     | 4Q     | 1Q     | 2Q     | 3Q     | 4Q     |
| Assets              | 13,342 | 13,343 | 13,796 | 14,338 | 16,306 | 17,314 | 18,444 | 17,338 |
| Current Asset       | 3,520  | 3,265  | 3,306  | 2,827  | 4,394  | 4,533  | 5,415  | 4,518  |
| Quick Asset         | 2,323  | 2,279  | 2,292  | 1,882  | 3,138  | 3,354  | 4,257  | 3,617  |
| Inventories         | 1,196  | 986    | 1,014  | 946    | 1,256  | 1,179  | 1,157  | 901    |
| Fixed Asset         | 9,823  | 10,078 | 10,490 | 11,510 | 11,912 | 12,781 | 13,030 | 12,820 |
| Investment          | 5,225  | 5,555  | 5,974  | 7,075  | 7,553  | 8,464  | 8,820  | 8,639  |
| Tangible            | 4,152  | 4,126  | 4,118  | 4,037  | 3,962  | 3,852  | 3,737  | 3,711  |
| Intangible          | 446    | 398    | 398    | 398    | 397    | 465    | 473    | 471    |
| Liabilities         | 7,624  | 7,214  | 7,315  | 7,127  | 8,514  | 8,553  | 9,497  | 8,931  |
| Current Liabilities | 5,248  | 4,697  | 4,731  | 4,423  | 5,733  | 5,544  | 6,446  | 5,942  |
| LT Liabilities      | 2,376  | 2,517  | 2,584  | 2,704  | 2,781  | 3,009  | 3,051  | 2,990  |
| Capital             | 5,718  | 6,129  | 6,482  | 7,211  | 7,791  | 8,761  | 8,948  | 8,407  |

# Appendix

## Divisional Sales (Parent)

(Unit :KRW bn)

|         |                  | 1Q'07            | 2Q'07            | 3Q'07            | 4Q'07          | FY07             | 1Q'08          | 2Q'08           | 3Q'08           | 4Q'08            | QoQ    | YoY    | FY08             | YoY   |
|---------|------------------|------------------|------------------|------------------|----------------|------------------|----------------|-----------------|-----------------|------------------|--------|--------|------------------|-------|
| DA      | Sales            | 1,819            | 1,789            | 1,339            | 1,189          | 6,135            | 1,645          | 1,745           | 1,486           | 1,319            | -11.3% | 10.9%  | 6,194            | 1.0%  |
|         | Op. Profit (%)   | 218<br>(12.0%)   | 173<br>(9.7%)    | 65<br>(4.8%)     | 55<br>(4.7%)   | 511<br>(8.3%)    | 186<br>(11.3%) | 207<br>(11.9%)  | 71<br>(4.8%)    | -123<br>(-9.3%)  |        |        | 341<br>(5.5%)    |       |
| DD      | Sales            | 1,214            | 1,093            | 1,389            | 1,441          | 5,137            | 1,466          | 1,341           | 1,508           | 1,190            | -21.1% | -17.4% | 5,506            | 7.2%  |
|         | Op. Profit (%)   | -194<br>(-16.0%) | -265<br>(-24.2%) | -160<br>(-11.5%) | -96<br>(-6.6%) | -714<br>(-13.9%) | -82<br>(-5.6%) | -117<br>(-8.7%) | -118<br>(-7.8%) | -221<br>(-18.6%) |        |        | -538<br>(-9.8%)  |       |
| DM      | Sales            | 448              | 396              | 413              | 421            | 1,679            | 367            | 404             | 467             | 374              | -19.9% | -11.2% | 1,611            | -4.0% |
|         | Op. Profit (%)   | 10<br>(2.1%)     | -16<br>(-4.1%)   | 11<br>(2.6%)     | -11<br>(-2.6%) | -7<br>(-0.4%)    | -8<br>(-2.3%)  | 16<br>(3.9%)    | 23<br>(5.0%)    | -13<br>(-3.5%)   |        |        | 18<br>(1.1%)     |       |
| MC      | Sales            | 2,565            | 2,639            | 2,568            | 2,834          | 10,606           | 3,423          | 3,710           | 3,393           | 3,668            | 8.1%   | 29.4%  | 14,193           | 33.8% |
|         | Op. Profit (%)   | 151<br>(5.9%)    | 264<br>(10.0%)   | 185<br>(7.2%)    | 213<br>(7.5%)  | 813<br>(7.7%)    | 479<br>(14.0%) | 531<br>(14.3%)  | 368<br>(10.8%)  | 46<br>(1.3%)     |        |        | 1,424<br>(10.0%) |       |
| Handset | Sales            | 2,136            | 2,253            | 2,131            | 2,422          | 8,942            | 2,954          | 3,360           | 3,089           | 3,209            | 3.9%   | 32.5%  | 12,612           | 41.0% |
|         | Op. Profit (%)   | 141<br>(6.6%)    | 254<br>(11.3%)   | 170<br>(8.0%)    | 200<br>(8.3%)  | 765<br>(8.6%)    | 468<br>(15.9%) | 547<br>(16.3%)  | 384<br>(12.4%)  | 75<br>(2.3%)     |        |        | 1,475<br>(11.7%) |       |
| Others  | Sales            | -12              | -14              | -19              | -10            | -55              | 27             | 34              | 33              | 41               |        |        | 134              |       |
|         | Op. Profit       | -11              | -11              | -9               | -8             | -38              | -10            | -2              | -7              | 1                |        |        | -18              |       |
| Total   | Sales            | 6,034            | 5,903            | 5,690            | 5,875          | 23,502           | 6,927          | 7,234           | 6,887           | 6,591            | -4.3%  | 12.2%  | 27,639           | 17.6% |
|         | Op. Profit (%)   | 173<br>(2.9%)    | 146<br>(2.5%)    | 92<br>(1.6%)     | 154<br>(2.6%)  | 565<br>(2.4%)    | 564<br>(8.1%)  | 635<br>(8.8%)   | 338<br>(4.9%)   | -310<br>(-4.7%)  |        |        | 1,227<br>(4.4%)  |       |
|         | Recurring Profit | -128             | 461              | 387              | 767            | 1,487            | 498            | 925             | 34              | -942             |        |        | 515              |       |
|         | Net Profit       | -123             | 385              | 339              | 621            | 1,222            | 422            | 707             | 25              | -671             |        |        | 483              |       |

\* Divisional sales includes internal transaction between divisions

\*\* As PC business was transferred from DM to MC division in July of 2008, adjustments were made for apple-to-apple comparison

# Divisional Sales (Global\*)

(Unit :KRW bn)

|         |                | 1Q'07           | 2Q'07           | 3Q'07          | 4Q'07          | FY07            | 1Q'08          | 2Q'08          | 3Q'08          | 4Q'08          |       |       | FY08             |       |
|---------|----------------|-----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|----------------|----------------|-------|-------|------------------|-------|
|         |                |                 |                 |                |                |                 |                |                |                |                | QoQ   | YoY   |                  | YoY   |
| DA      | Sales          | 2,941           | 3,604           | 2,785          | 2,473          | 11,803          | 3,047          | 3,781          | 3,215          | 2,971          | -7.6% | 20.1% | 13,013           | 10.3% |
|         | Op. Profit (%) | 169<br>(5.7%)   | 292<br>(8.1%)   | 150<br>(5.4%)  | 107<br>(4.3%)  | 717<br>(6.1%)   | 144<br>(4.7%)  | 272<br>(7.2%)  | 134<br>(4.2%)  | -62<br>(-2.1%) |       |       | 488<br>(3.8%)    |       |
| DD      | Sales          | 2,754           | 2,727           | 3,170          | 3,968          | 12,619          | 3,637          | 3,742          | 3,852          | 4,617          | 19.9% | 16.4% | 15,848           | 25.6% |
|         | Op. Profit (%) | -262<br>(-9.5%) | -138<br>(-5.1%) | -29<br>(-0.9%) | -11<br>(-0.3%) | -440<br>(-3.5%) | 1<br>(0.0%)    | 38<br>(1.0%)   | 16<br>(0.4%)   | -14<br>(-0.3%) |       |       | 41<br>(0.3%)     |       |
| DM      | Sales          | 1,083           | 996             | 1,036          | 1,146          | 4,261           | 993            | 983            | 1,104          | 1,268          | 14.8% | 10.6% | 4,348            | 2.0%  |
|         | Op. Profit (%) | 18<br>(1.6%)    | -3<br>(-0.3%)   | 22<br>(2.1%)   | 23<br>(2.0%)   | 60<br>(1.4%)    | 15<br>(1.5%)   | 26<br>(2.6%)   | 37<br>(3.3%)   | 4<br>(0.3%)    |       |       | 81<br>(1.9%)     |       |
| MC      | Sales          | 2,808           | 3,115           | 2,936          | 3,334          | 12,192          | 3,643          | 4,086          | 3,815          | 4,487          | 17.6% | 34.6% | 16,030           | 31.5% |
|         | Op. Profit (%) | 114<br>(4.1%)   | 324<br>(10.4%)  | 227<br>(7.7%)  | 270<br>(8.1%)  | 935<br>(7.7%)   | 456<br>(12.5%) | 524<br>(12.8%) | 387<br>(10.2%) | 176<br>(3.9%)  |       |       | 1,543<br>(9.6%)  |       |
| Handset | Sales          | 2,354           | 2,709           | 2,496          | 2,917          | 10,476          | 3,195          | 3,754          | 3,514          | 4,093          | 16.5% | 40.3% | 14,556           | 38.9% |
|         | Op. Profit (%) | 110<br>(4.7%)   | 313<br>(11.6%)  | 209<br>(8.4%)  | 257<br>(8.8%)  | 889<br>(8.5%)   | 444<br>(13.9%) | 540<br>(14.4%) | 406<br>(11.5%) | 215<br>(5.2%)  |       |       | 1,604<br>(11.0%) |       |
| Others  | Sales          | 8               | -11             | -16            | -7             | -27             | -102           | 144            | 23             | 28             |       |       | 94               |       |
|         | Op. Profit     | -11             | -11             | -9             | -8             | -38             | -10            | -3             | -4             | -3             |       |       | -20              |       |
| Total   | Sales          | 9,593           | 10,430          | 9,911          | 10,914         | 40,848          | 11,218         | 12,735         | 12,009         | 13,371         | 11.3% | 22.5% | 49,333           | 20.8% |
|         | Op. Profit (%) | 28<br>(0.3%)    | 464<br>(4.4%)   | 362<br>(3.6%)  | 381<br>(3.5%)  | 1,234<br>(3.0%) | 605<br>(5.4%)  | 856<br>(6.7%)  | 571<br>(4.8%)  | 101<br>(0.8%)  |       |       | 2,133<br>(4.3%)  |       |

\* Divisional sales pertains solely LG Electronics Korea and its overseas subsidiaries and includes internal transactions

\*\* As PC business was transferred from DM to MC division in July of 2008, adjustments were made for apple-to-apple comparison